



Date

Lisa Schwartz, Dir. Product Marketing  
AEM International, Ltd.  
5560 W. Chandler Blvd., Suite 3  
Chandler, AZ 85226

Dear Lisa,

This letter is to confirm that Excel has approved the TestPro CV100 Multifunction Cable Tester to be used in testing Excel copper connectivity solutions for both Channel and Permanent Link configurations for Cat5e, Cat6, Cat6A performance with the firmware version 2.1 or later.

Excel also accepts the test results provided by this tester for all Excel warranty programs.

Sincerely,

A handwritten signature in black ink, appearing to be "Paul Cave". The signature is stylized with a large, looping "P" and a cursive "Cave".

Paul Cave RCDD, RTPM, CDCDP, CNID  
Technical Pre-Sales Manager  
Excel Networking Solutions  
Excel House  
Junct 6 Industrial Park  
Birmingham  
B6 7JJ