



Date

Lisa Schwartz, Dir. Product Marketing
AEM International, Ltd.
5560 W. Chandler Blvd., Suite 3
Chandler, AZ 85226

Dear Lisa,

This letter is to confirm that Excel has approved the TestPro CV100 Multifunction Cable Tester to be used in testing Excel copper connectivity solutions for both Channel and Permanent Link configurations for Cat5e, Cat6, Cat6A performance with the firmware version 2.1 or later.

Excel also accepts the test results provided by this tester for all Excel warranty programs.

Sincerely,

A handwritten signature in black ink, appearing to read "Paul Cave". The signature is stylized with large loops and a long horizontal stroke at the end.

Paul Cave RCDD, RTPM, CDCDP, CNID
Technical Pre-Sales Manager
Excel Networking Solutions
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